

## **Contact**

smartkasi@gmail.com  
www.linkedin.com/in/  
kasiviswanathan-  
panchatsharam-aa12b320

## **Top Skills**

Strong Collaboration  
Leadership & Culture>>NEXT  
Quick Decision Making

## **Languages**

Tamil & Malayalam  
German (Elementary)  
English (Full Professional)

## **Certifications**

BMW M Expert Trainer - M2 to M6  
HV Components Certification 5.0  
World skills Coach on Automotive  
Tech.  
Autonomous Car Project -  
Prototype  
High Voltage Battery 5.0 Certified  
Trainer

## **Publications**

Autonomous prototype Interiors  
SAE Paper submission  
Flying cars - AS Strategy  
Plastic Recycle to Hydrogen

## **Special Certifications :**

Learning Programming, Coding.  
Infotainment & Technology.  
Digital Car - Connected Projects  
Certified by Paramount Pictures on  
Development of Prototype of iX.  
Support to One Young World on  
Recycling Projects.  
Robotics Prototype Munich Plant.

## **Kasiviswanathan Panchatsharam**

Manager -Technical Trainer Cum Technical Support (India)  
**Gurgaon**

### **About:**

Kasi is a source of inspiration for many people in the Hardcore Technical field in Passenger Cars, Commercial Vehicles and Motorcycles. Have personally trained the Dealer Associates, Plant Associates, GET's, Tier I and Tier II Suppliers with more than 50 Technical Topics in the past 23 Years of Experience. Responsible as a Coach - India to develop Technicians who participated in World Skills Kazan, Russia, World Skill Olympics in Hyundai, International Technician Skills Competition from BMW Group Korea for Asia Pacific Region. Achievements with member of the patent team for our Autonomous Car Project in the field of Interior Customization, Robotics, Digital Car especially supported for Paramount Pictures Team to Customize iX Electric car for their upcoming Mission Impossible 7 Movies. Got Certified from BMW Group on The future of mobility such as BEV,PHEV. Working with the Team on FCEV Cars and Flying cars with Various teams in BMW Group. My Strength is always to work with strong collaboration and Team work to bring the Luxury mobility on Customer Centric Approach in terms of Fix it First Time. I have strong Networking skill with students and young graduates and love to interact and guide them to achieve best in their career path. Focusing more on Flying Cars and Hydrogen Fuel Cells Mobility solutions with BMW Group for developing prototype inputs.

## **Total Experience (23 Years)**

### **BMW Group India**

#### **Manager - Technical Support Cum Technical Trainer**

October 2013 - Present(7 years 10 months)  
Gurgaon, Haryana, India

#### **Job Role:**

Delivering various Technical Training Topics to develop Master, Senior, Certified Technicians across Dealers in India (75%).  
Preparation of Content Management like Videos, Posters, Participant Manual Presentations, Product Informations according to India Specific requirement. Strategies High Voltage Components and Battery Equipments, Special Tools and Certified Technicians to handle i3 and i8 cars as well as PHEV Cars.  
Support on delivering New Model Training Preparation during Pre-Launch Stage and deliver Training to PDI Team, Master Technicians, Plant Associates, Internal Employees.  
Coach MSXi Internal Trainers for delivering Technical Training Independently. Support Technical Certifications practically creating Problems on the car and support to Technical Support for Technical Conference.  
Handing TTS Measures and Parts Support to All India BMW Group Dealers Supporting for Technical Conferences to all Master Technicians across Dealer Network to reduce Field Failures & Strategy for Warranty Cost Reduction. Support to CCM Teams to avoid Repeat Complaints in PDI as well as Final Controller Teams across India.

## **Royal Enfield**

### **Manager - South & West Region**

**September 2012 - September 2013 (1 year 1 month)**

1. Support South & West Region for developing New Training Centres and MOU with ITI's and support Motorcycles, Tools and Curriculum for developing students and drive the recruitment to RE Dealers.
2. Support to Dealer Associates on New Model Motorcycles interms of Training Content, Programming and Diagnosis.
3. Conducted First Time the Skill Competition in RE History and well appreciated.
4. Developed Training Contents, Quiz, Competitions during Customer Training during Drive Events such as Himalayan Odyssey, Bhutan Drive, etc.,

## **Hyundai Motor India Ltd.**

### **Asst Manager - South Region**

**September 2005 - September 2012 (7 years 1 month)**

#### **Technical Trainer - South Region**

- Delivered Step 2 and Step 3 Courses to Dealer Technicians practically.
- Develop World Skills Champions and achieved Medals from Korea.
- Best Performance Award in 2007 & 2009
- Developed New Training Centre facility at Hyderabad with MOU.

## **Volvo Penta**

Engineer- Sales and Service

June 2002 - September 2005 (3 years 4 months)

#### **Service Marketing:**

Selling of Volvo Penta Truck Engines to Commercial Applications across South Region. Sold more than 10 Nos Kits imported from Gotenberg, Swedan.

## **Tata Motors - VST Motors Limited**

Senior Technical Assistant

April 1998 - May 2002 (4 years 2 months)

Chennai, Tamil Nadu, India

1. Selected through Campus Interview after Diploma in Mechanical Engineering from Central Polytechnic Campus
2. One Year Hardcore Training at Technical Teachers Training Insititute, Bhopal & Tata Motors, Jamshedpur & Pune along with GET's
3. Worked in Sanghi Brothers Indore Dealer as Technical Officer to support Customer and Dealer Associates.
4. After 1 Year, placed me in a VST Motors Dealer as Warranty Incharge in Commercial Vehicle Division & Handling Passenger Car Division.

## **Academic Qualifications :**

### **Madurai Kamaraj University**

MBA, Marketing · (2010 - 2012)

Projects on Digital Marketing on social Media

### **Anna University - MIT Campus**

B. Tech Automobile Engineering (2003 - 2007)

Projects on Automated Inflated Tyre Pressure  
Monitoring System

### **Central polytechnic Tharamani**

Diploma in Mechanical Engineering (1995 - 1998)

### **S.S.Hr.Sec School**

Arani, TV Malai District

Year - 1994-1995